

ELEVATOR CONNECTIVITY, SIMPLIFIED.

Powered by  LIFTCOM



Smarter Elevators. Stronger Connectivity.

Alliance now integrates LiftCom™ technology into every new construction elevator package, delivering continuous monitoring and real-time connectivity that keeps you informed at every step. From tracking trips and anomalies to monitoring device health, these built-in insights come standard with every AES new construction package.

Through this partnership, Alliance also offers an integrated communication and monitoring solution that replaces outdated POTS lines with modern, code-compliant connectivity, improving performance and enhancing communication reliability from day one.

That's ELEVATOR CONNECTIVITY, SIMPLIFIED.

LiftCom Core: Technology that Works for You

LiftCom Core combines smart hardware, secure connectivity, and cloud-based monitoring to deliver clear, actionable insight into elevator performance. These capabilities come standard with every AES new construction package, helping you stay informed, identify issues earlier, and support more reliable operation.



Universal Compatibility

Monitoring that works with any elevator, regardless of make, model, or controller manufacturer, including OEM systems.



Fast, Plug-and-Play Installation

Designed for quick installation, LiftCom's smart connectivity module (\$500 value) and optional cellular gateway (LiftCom Pro) can be installed in under an hour.



Proactive Maintenance & Alerts

Smart notifications flag out-of-tolerance operation and potential failures before breakdowns occur.



Detailed Performance Reports

Monthly analytics give building owners and property managers clear visibility into elevator health, a benefit that sets you apart from the competition.

Bonus Benefits for Contractors

LiftCom doesn't just add connectivity to the elevator, it adds practical advantages that make life easier for independent elevator contractors.



Extended 3-Year Warranty

Your standard 1-year warranty is extended to 3 years for ADVANTAGE_{ESL}TM (coming soon) and EDGE_{ESL}TM new construction packages when a LiftCom subscription remains active for the full warranty period.



Recurring Revenue

The building owner covers the monthly cost, and LiftCom shares a portion of the proceeds with you for every connected elevator. Independent contractors with small to mid-sized portfolios can earn \$25,000–\$50,000 per year in recurring revenue through LiftCom, all without adding extra work or service calls.

ELEVATORS, SIMPLIFIED.

AllianceElevator.net | 888-960-5596
335 Nova Drive, Greencastle, PA 17225, USA

LiftCom Pro: Enhanced Capabilities

LiftCom Pro expands on the Core foundation with enhanced monitoring, communication, and compliance capabilities designed to support more demanding building requirements and operational needs.



Cellular Gateway

A plug-and-play device that replaces outdated POTS (Plain Old Telephone Service) lines with a fast, reliable, code-compliant cellular connection.



24/7 Monitoring

LiftCom's U.S.-based Network Operations Center provides 24/7 monitoring and can meet both pre- and post-2019 elevator code requirements for full compliance when selected.



Code Compliance

Built-in NFPA and ASME code compliance ensures your elevators meet critical safety and communication requirements, giving owners added confidence.



Enhanced Performance Reports

Enhanced monthly analytics give building owners and property managers deeper insight into elevator health, further setting you apart from the competition.

LiftCom Premier: Complete Connectivity

LiftCom Premier builds on LiftCom Pro with advanced performance visibility, reporting, and communication capabilities, delivering the most complete and connected LiftCom experience.



Performance Insights

Cloud-based access provides real-time visibility into elevator uptime, trips, and faults from anywhere.



White-labeled Reports

White-labeled reporting delivers branded, professional insights that can be shared directly with building owners.



Dual Cellular Gateways

Redundant dual cellular gateways with video and text support ensure continuous, reliable communication and enhanced passenger safety.



Performance Benchmarking

Advanced performance benchmarking and quarterly insights provide a deeper understanding of system performance and long-term trends.

ELEVATORS, SIMPLIFIED.

AllianceElevator.net | 888-960-5596
335 Nova Drive, Greencastle, PA 17225, USA

Flexible Connectivity Options for Your Projects

AES LiftCom™ Core Package

Our exclusive Core Package includes:

- ✓ Elevator health report (Smart Connectivity Module)
- ✓ Contractor dashboard access
- ✓ Smart maintenance task prompts
- ✓ Dual-line gateway (2 elevators per unit)
- ✓ Extended 3-year warranty (select packages, subscription required)*

\$49/MO
Building Owner Cost

\$0/ONE-TIME
Hardware Cost

**Included at no cost with new construction packages; \$500 one-time hardware fee when added to other packages

AES LiftCom™ Pro Package

Our exclusive Pro Package includes:

AES LiftCom™ Core Package, plus...

- ✓ Cellular communication (voice or video gateway)
- ✓ 24/7 emergency monitoring
- ✓ NFPA & ASME code compliance
- ✓ Elevator health monitoring & monthly reports

\$89/MO
Building Owner Cost

\$800/ONE-TIME
Hardware Cost

AES LiftCom™ Premier Package

Our exclusive Premier Package includes:

AES LiftCom™ Pro Package, plus...

- ✓ Performance insights (contractors & owners)
- ✓ White-labeled reports for building owners
- ✓ Dual (redundant) cellular gateways with video and text support
- ✓ Performance benchmarking & quarterly insights

\$119/MO
Building Owner Cost

\$800/ONE-TIME
Hardware Cost

Note: Independent contractors pay no fees. All costs are paid by the building owners directly to LiftCom.

*The AES elevator Material Warranty is extended from the standard 1-year warranty to 3 years for ADVANTAGEsL™ and EDGEsL™ new construction packages, provided the Building Owner enrolls in a LiftCom subscription and remains active for the full warranty period.

**SCHEDULE
A DEMO**

Want to See LiftCom in Action?

Schedule a demo to explore key features and learn how each package supports your projects.

Visit LiftCom.ai/demo

Ready for Smarter Elevator Connectivity, Simplified?

Contact your Regional Sales Manager to learn how LiftCom connectivity will enhance your next project.



Chris Snow-Whittles
Northeast Regional Sales Manager
CSnow@AllianceElevator.net
888-960-5596 EXT. 134



Adam Engman
Southeast Regional Sales Manager
AEngman@AllianceElevator.net
888-960-5596 EXT. 119



Karissa York
Central/West Regional Sales Manager
KYork@AllianceElevator.net
888-960-5596 EXT. 136

ELEVATORS, SIMPLIFIED.

AllianceElevator.net | 888-960-5596
335 Nova Drive, Greencastle, PA 17225, USA